



PR/160433 | Business Development Manager - Multinational top travel agency

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1586521

業種

旅行・観光

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年05月12日 11:45

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company background:

- Newly set up team for new business model

Job Description:

- Identify and develop new business opportunities
- Develop and execute business growth strategies
- Lead, manage, and motivate the sales team
- Set sales targets and monitor team performance

- Manage key projects, timelines, and resources
- Oversee budgets and track revenue performance
- Maintain strong relationships with key clients and partners
- Ensure customer satisfaction and service quality
- Identify business risks and ensure quality standards are met

Job Requirements:

- 3–5 years of experience in Business Development, Sales, or Management
- Proven ability to meet sales or revenue targets
- Strong leadership and people-management skills
- Good negotiation, presentation, and communication skills
- Strong problem-solving abilities
- Bachelor's Degree in Business, Marketing, Management, or a related field

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会社説明