



## PR/160433 | Business Development Manager - Multinational top travel agency

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1586521

#### 業種

旅行・観光

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月14日 10:27

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company background:

- Newly set up team for new business model

#### Job Description:

- Identify and develop new business opportunities
- Develop and execute business growth strategies
- Lead, manage, and motivate the sales team
- Set sales targets and monitor team performance

- Manage key projects, timelines, and resources
- Oversee budgets and track revenue performance
- Maintain strong relationships with key clients and partners
- Ensure customer satisfaction and service quality
- Identify business risks and ensure quality standards are met

**Job Requirements:**

- 3–5 years of experience in Business Development, Sales, or Management
- Proven ability to meet sales or revenue targets
- Strong leadership and people-management skills
- Good negotiation, presentation, and communication skills
- Strong problem-solving abilities
- Bachelor's Degree in Business, Marketing, Management, or a related field

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会社説明