



## PR/160106 | SALES MANAGER (with a leading MNC in building material)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1586496

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月14日 10:27

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company Overview

Our client is an established building material manufacturer and supplier with global present. This role is responsible for driving sales growth for specialty cement additives, with a strong focus on Singapore export customers and supporting local accounts.

#### Key Responsibilities

- Manage and grow export sales to Singapore-based customers (primary focus)
- Develop new business and support existing customers in Malaysia
- Promote and sell specialty cement additives to contractors, engineers, and industry stakeholders

- Identify new market opportunities and expand customer base  
Prepare sales forecasts, reports, and market feedback
- Coordinate with internal teams to ensure smooth order fulfilment and after-sales support

### Requirements

- Proven sales experience in construction materials, cementitious products, or building chemicals
- Background in civil engineering or construction-related fields is preferred
- Experience handling export markets, especially Singapore, is a strong advantage
- Strong communication, negotiation, and relationship-building skills
- Self-driven, independent, and results-oriented
- Based in Johor and willing to travel to Singapore approximately once every two weeks

#LI-JACMY

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会社説明