



PR/160106 | SALES MANAGER (with a leading MNC in building material)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1586496

業種

その他(商社)

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年05月26日 08:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

Our client is an established building material manufacturer and supplier with global present. This role is responsible for driving sales growth for specialty cement additives, with a strong focus on Singapore export customers and supporting local accounts.

Key Responsibilities

- Manage and grow export sales to Singapore-based customers (primary focus)
- Develop new business and support existing customers in Malaysia
- Promote and sell specialty cement additives to contractors, engineers, and industry stakeholders

- Identify new market opportunities and expand customer base
Prepare sales forecasts, reports, and market feedback
- Coordinate with internal teams to ensure smooth order fulfilment and after-sales support

Requirements

- Proven sales experience in construction materials, cementitious products, or building chemicals
- Background in civil engineering or construction-related fields is preferred
- Experience handling export markets, especially Singapore, is a strong advantage
- Strong communication, negotiation, and relationship-building skills
- Self-driven, independent, and results-oriented
- Based in Johor and willing to travel to Singapore approximately once every two weeks

#LI-JACMY

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会社説明