



PR/123696 | Export Marketing Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1586489

業種

土木

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年04月14日 10:25

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a leading Japanese wood manufacturing company, is seeking an experienced Export Marketing Manager to drive international sales growth and develop global market strategies.

Key Responsibilities

- Implement effective marketing strategies to achieve and increase sales turnover targets.
- Create sales forecasts based on buyers and product categories.
- Develop annual work plans for exhibitions, business trips, and buyer visits.
- Conduct research, mapping, and search for new customers/markets to expand sales areas.
- Explore and increase marketing networks, distributors, and partners for international sales.

- Introduce and promote new products effectively and efficiently.
- Conduct demand analysis and support new product development.
- Monitor and analyze competitor product development (sales, prices, designs, quality, specifications).
- Select and cross-check market intelligence data for potential new customers.
- Analyze, calculate, and monitor orders from PO to delivery to ensure customer satisfaction.

Requirements

- Minimum Bachelor's degree in **any major**.
- Minimum **3 years of experience** in international marketing/export marketing.
- Experience in **wood manufacturing, building materials, or related industries** (candidates with export experience in building materials are encouraged to apply).
- Proven experience in market strategic evaluation.
- Fluent in **English** (written and verbal).
- Experience managing minimum **5 subordinates**.
- Positive energy and strong capability to engage with international buyers and leads.
- Strong analytical and strategic thinking skills.

#LI-JACID

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

会社説明