



PR/123696 | Export Marketing Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1586489

業種

土木

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年05月26日 08:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a leading Japanese wood manufacturing company, is seeking an experienced Export Marketing Manager to drive international sales growth and develop global market strategies.

Key Responsibilities

- Implement effective marketing strategies to achieve and increase sales turnover targets.
- Create sales forecasts based on buyers and product categories.
- Develop annual work plans for exhibitions, business trips, and buyer visits.
- Conduct research, mapping, and search for new customers/markets to expand sales areas.
- Explore and increase marketing networks, distributors, and partners for international sales.

- Introduce and promote new products effectively and efficiently.
- Conduct demand analysis and support new product development.
- Monitor and analyze competitor product development (sales, prices, designs, quality, specifications).
- Select and cross-check market intelligence data for potential new customers.
- Analyze, calculate, and monitor orders from PO to delivery to ensure customer satisfaction.

Requirements

- Minimum Bachelor's degree in **any major**.
- Minimum **3 years of experience** in international marketing/export marketing.
- Experience in **wood manufacturing, building materials, or related industries** (candidates with export experience in building materials are encouraged to apply).
- Proven experience in market strategic evaluation.
- Fluent in **English** (written and verbal).
- Experience managing minimum **5 subordinates**.
- Positive energy and strong capability to engage with international buyers and leads.
- Strong analytical and strategic thinking skills.

#LI-JACID

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会社説明