



PR/096913 | SAP B1 Sales Consultant

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1586478

業種

ITコンサルティング

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年05月26日 09:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client is a leading ICT and digital solutions integrator in Southeast Asia. The organization serves over a thousand clients across multiple industries and operates in several ASEAN countries.

They are looking for a driven SAP B1 Sales Consultant with strong ownership, a positive mindset, and the ability to anticipate customer needs.

JOB RESPONSIBILITIES

- Identify and develop new business opportunities for SAP B1 and IT solutions.
- Conduct customer meetings, needs analysis, proposals, and presentations.
- Build and manage sales pipelines to achieve revenue targets.
- Understand customer requirements and propose value-added solutions.

- Collaborate with pre-sales, consultants, and internal teams.
- Apply hypothesis-driven thinking to solve customer challenges.

JOB REQUIREMENTS

- Bachelor's degree in Business, IT, Engineering, or a related field.
- 2–5 years of experience in ERP, SAP B1, or IT solution sales preferred.
- PMP certification is an advantage but not mandatory.
- Proactive, positive, and action-oriented mindset.
- Strong sense of ownership and adaptability in a fast-paced environment.
- Ability to anticipate customer expectations and think creatively.
- Excellent listening, problem-solving, communication, and presentation skills.

Working Location: Singapore

Syahirah Binte Ahmad Ja'afar (R22105331)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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会社説明