



PR/096905 | Assistant Sales Manager - PTFE Material

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1586476

業種

その他（メーカー）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年05月26日 09:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Assistant Sales Manager - PTFE Material

Location: Singapore

Your New Company A well-established multinational materials organisation with a strong footprint in advanced manufacturing and industrial applications is expanding its commercial presence in Asia. The business supplies high-performance materials to technology-driven industries and operates across multiple international markets with a long-term growth mindset.

Your New Role As an Assistant Sales Manager (Advanced Materials), you will be responsible for growing and managing a regional customer base for high-performance polymer materials used in technology-intensive and industrial environments.

This role focuses on strategic account management, new business development, and regional market execution, while also taking on a mentoring role to support junior team members. It is well suited for an experienced B2B sales professional who enjoys both hands-on selling and contributing to team development. **Key Responsibilities**

1. Sales & Market Development
 - Drive sales and market development activities for advanced polymer materials across multiple industries.
 - Manage and grow relationships with existing customers while actively developing new accounts.
 - Execute regional go-to-market strategies based on market trends, customer needs, and competitive insights.
 - Represent the materials portfolio in customer meetings, industry events, and business forums.

2. Account & Regional Management

- Oversee key accounts and ensure effective coordination across internal functions.
- Prepare regular sales updates including forecasts, market outlooks, and performance analysis.
- Support regional coordination with internal stakeholders to ensure smooth customer execution.

3. People & Capability Development

- Guide and support junior colleagues in sales activities and account management.
- Share market insights and best practices to strengthen overall team effectiveness.

4. Industry & Market Intelligence

- Monitor industry developments, customer requirements, and competitor activity.
- Provide market feedback to support product positioning and regional planning.
- Travel within the region as required to support customer engagement and business expansion.

Qualifications

- Diploma or Degree in Business, Engineering, Science, or a related discipline.
- 6–8 years of experience in B2B sales, preferably within specialty materials, chemicals, or industrial products.
- Prior exposure to high-performance polymers or technical materials is strongly preferred.
- Experience selling into technology-driven or manufacturing-focused industries is an advantage.
- Strong communication and relationship-building skills.
- Commercially driven, proactive, and able to operate independently in a regional role.
- Comfortable working across Southeast Asian markets.
- Proficient in Microsoft Office with solid reporting and presentation skills.
- Experience working in a structured, multinational environment is a plus.

Ready to Take the Next Step?

Interested applicants, please click [APPLY NOW](#) for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R25130085

#LI-JACSG
#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明