



PR/096892 | Sales & Marketing Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1586471

業種

その他（メーカー）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年06月09日 10:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a leading provider of healthcare information, is seeking a sales & marketing manager. Your role will focus on accelerating sales growth for the Marketing Platform business by developing long-term client partnerships, leveraging in-depth account knowledge, and executing consultative sales strategies.

Job Responsibilities:

- Drive revenue growth across assigned key accounts by leading strategic business development and executing targeted media sales plans in partnership with account service teams.
- Build trusted, consultative client relationships by understanding business priorities and recommending effective HCP-focused, multi-channel media and content solutions.
- Lead high-impact sales engagements including best-in-class pitches, RFI/RFP responses, proposal development, budgeting, and commercial negotiations.

- Collaborate cross-functionally to deliver innovative, market-relevant solutions, strengthen preferred supplier partnerships, and identify new growth or product opportunities.

Job Requirements:

- Minimum 5 years' experience in sales, business development, or key account management within health information services.
- Strong commercial acumen with a strategic mindset, proven ability to navigate matrix organisations, and experience managing complex stakeholders.
- Excellent communication, presentation, and client-facing skills, with solid financial, planning, and analytical capabilities.
- Scientific curiosity with a relevant university degree (BSc/MSc/PhD preferred); leadership or people-management experience is an advantage.

Interested applicant, please click APPLY NOW

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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会社説明