



Expert Pokémon and Trading Cards トレカエキスパート 👍 独占求人

ポケモンやトレカへの情熱を、キャリアに変えよう。

募集職種

人材紹介会社

Expert Executive Recruiters (EER Global)

採用企業名

Expert Executive Recruiters

求人ID

1586327

業種

その他 (IT・インターネット・ゲーム)

会社の種類

中小企業 (従業員300名以下) - 外資系企業

外国人の割合

外国人 半数

雇用形態

正社員

勤務地

日本

給与

500万円 ~ 750万円

休日・休暇

20

更新日

2026年04月10日 21:00

応募必要条件

職務経験

1年以上

キャリアレベル

新卒・未経験者レベル

英語レベル

日常会話レベル (英語使用比率: 50%程度)

日本語レベル

ビジネス会話レベル

最終学歴

高等学校卒

現在のビザ

日本での就労許可は必要ありません

募集要項

Expert Pokémon and Trading Cards トレカエキスパート

Every day brings the extraordinary! Whether it's Daniel Ricciardo's Formula 1 Car, a Woolly Mammoth's Skeleton, Lady

Gaga's Jumpsuit or Usain Bolt's running shoe, we encounter exceptional objects every day.

We're a one-of-a-kind marketplace for buying and selling special objects. Each week, more than 110,000 unique items are auctioned, all carefully curated by our passionate in-house experts.

Having sold over 25 million unique objects, our mission is to become the world's most popular destination for special objects. As a growing, diverse and sustainable scale-up, we proudly live by three core values. If these values resonate with you, we'd love to explore how you can join us.

- Taking ownership and driving impact
- Being open to change and feedback
- Being passionate about our mission and our customers.

Your Mission

As a Pokémon and Trading Cards Expert based in Japan, you will grow our Japanese Trading Cards supply by curating high-quality auctions and connecting Japanese market trends with European collector demand.

You will bridge Japan and Europe through strong curation, seller onboarding, and data-driven insights, positioning us as a trusted destination for Japanese Trading Cards.

What You'll Do

- Evaluate and approve submitted lots based on authenticity, condition, grading, and market demand
- Build weekly auctions featuring Pokémon, MTG, One Piece, Dragon Ball, Yu-Gi-Oh and other major Japanese TCGs
- Identify early Japanese trends such as scarcity, promos, limited releases, and translate them into strong auction content
- Onboard and support Japanese sellers, guiding them on listing processes, pricing, grading expectations, shipping standards, and dispute prevention
- Spot supply opportunities including exclusive sets, early releases, and graded cards, acting quickly within quality standards
- Bridge Japanese supply and European demand by translating market movements into commercially relevant actions
- Analyse auction performance and buyer behaviour to refine curation and identify growth opportunities

How We Work

- Collaborate closely with the Japan-based Sales and Experts team
- Work remotely with colleagues primarily based in Europe
- Operate in a diverse, international, and fast-paced environment
- Take a proactive, organised, and independent approach while aligning with team goals

Where You'll Be

The role is fully remote, based in Japan, with daily collaboration with teams in Japan and across Europe.

応募概要

- 給与: 要相談 ※経験やスキルに応じて決定します。
- 雇用形態: 契約社員・EOR (雇用代行)
- 勤務時間: 1日実働8時間・完全週休2日制 (土日)・有給休暇 20日
- 福利厚生:
 - PC支給
 - 社会保険
 - 厚生年金
 - 出張手当 など
 - メンタルヘルスサポート制度

Why You'll Love Working with Us

- Create a visible impact by working at scale in a global organisation serving millions of customers across 80+ categories. In our flat structure, every role has a broad scope and directly impacts both our customers and the business.
- Learn and grow through our Learning & Development initiatives, including clear development plans and mentorship programmes to support your career progression.
- A culture of connection defines us. We're a passionate, diverse team of 800+ people representing 60+ nationalities. We foster an inclusive and queer-friendly environment where everyone is encouraged to bring their full self to work.
- Celebrate life's moments with us. You'll receive a €100 voucher when you join, a €50 voucher on your birthday, and an extra day off each year to "Pursue Your Passion". We also offer additional leave for key work anniversaries and important life events. Benefits may vary by location.

Our Offices and Way of Working

Our vibrant offices in Amsterdam, Paris and Lisbon are designed to inspire collaboration. Most team members operate in a hybrid setup, combining office-based and remote work, with a minimum of two days per week in the office, unless a role is explicitly stated as fully remote or fully office-based.

Interested?

Apply with an English CV and Cover Letter. By applying, you agree to our Applicant Privacy Policy. If you're excited about this role but don't meet every requirement, we still encourage you to apply anyway. You may be just the right candidate for

this or other roles.

スキル・資格

What You'll Bring

- Deep expertise in Japanese Trading Cards, including Pokémon, Magic: The Gathering, One Piece, Dragon Ball, Yu-Gi-Oh, and other TCGs
 - Strong understanding of rarity, grading, sealed products, and trading card market dynamics
 - Proven experience buying and selling trading cards both online and in person
 - Established local network in Japan including card shops, dealers, wholesalers, distributors, and grading communities
 - Understanding of European trading card demand and cross-market dynamics
 - Fluency in Japanese and English, with the ability to educate and support sellers clearly and diplomatically
 - Confidence using data and digital tools to guide pricing, curation, and performance decisions
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会社説明