



PR/119393 | Sales Staff

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1585959

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年05月05日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Collaborate with trading companies to expand and strengthen sales channels in Thailand.
- Focus primarily on new business development, accounting for approximately 90% of overall activities.
- Work closely with the Japanese sales team to manage and support domestic sales operations in Thailand.
- Develop sales activities targeting both trading companies and end-users across various industries utilizing hoses and pipes.
- Handle the importation of products from Japan and manage related sales operations within Thailand.
- Spend a minimum of three days per week on field sales activities; direct commuting to and from customer appointments is permitted.
- Potentially expand responsibilities to include ASEAN market coverage in the future.

Qualifications

- Proficiency in English at an intermediate level or above.
- At least 5 years of B2B sales experience in trading companies.
- Experience with pipes and hoses products will be a strong advantage.
- Energetic, proactive, and willing to take on new challenges.
- Flexible and mobile, with the ability to work independently in the field.
- Possession of a personal vehicle for work-related travel.

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会社説明