



## PR/160390 | Semiconductor Sales Representative - Central & Southern Region

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1585946

#### 業種

電気・電子・半導体

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月30日 06:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

A global distinguished engineering service provider is seeking a **Semiconductor Sales Representative** to join the team. This role developing new customers, managing existing accounts, and executing local sales strategies. You'll work closely with regional teams, factories, and principals to support commercial activities, pricing coordination, and overall sales performance.

#### JOB RESPONSIBILITIES

- Identifying and developing new business opportunities
- Managing and growing existing customer accounts
- Delivering sales presentations and negotiating commercial terms

- Working closely with overseas factories and internal stakeholders on pricing and operations
- Executing short-, mid-, and long-term sales plans aligned with company strategy
- Providing market intelligence and competitor insights

#### **JOB REQUIREMENTS**

- -3–5 years of experience in semiconductor or electronics-related sales
- Strong customer management and business development skills
- Ability to work independently in a fast-paced sales environment
- Good communication and interpersonal skills
- Mandarin speaking is preferred, due to regular interaction with Taiwan-based stakeholders

#LI-JACMY

#countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明