



PR/160390 | Semiconductor Sales Representative - Central & Southern Region

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1585946

業種

電気・電子・半導体

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年05月05日 12:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A global distinguished engineering service provider is seeking a **Semiconductor Sales Representative** to join the team. This role developing new customers, managing existing accounts, and executing local sales strategies. You'll work closely with regional teams, factories, and principals to support commercial activities, pricing coordination, and overall sales performance.

JOB RESPONSIBILITIES

- Identifying and developing new business opportunities
- Managing and growing existing customer accounts
- Delivering sales presentations and negotiating commercial terms

- Working closely with overseas factories and internal stakeholders on pricing and operations
- Executing short-, mid-, and long-term sales plans aligned with company strategy
- Providing market intelligence and competitor insights

JOB REQUIREMENTS

- -3–5 years of experience in semiconductor or electronics-related sales
- Strong customer management and business development skills
- Ability to work independently in a fast-paced sales environment
- Good communication and interpersonal skills
- Mandarin speaking is preferred, due to regular interaction with Taiwan-based stakeholders

#LI-JACMY

#countrymalaysia

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会社説明