



## PR/160386 | Regional Sales Manager - Food Ingredients Industry

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1585943

#### 業種

レストラン・フードサービス

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月21日 06:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

A global company specializing in food ingredients is seeking a **Regional Sales Manager** to be based at its Malaysia operation. This role is responsible for driving sales growth, managing key customer accounts, and developing new business opportunities across selected Asia-Pacific markets, with a focus on savoury food applications.

#### JOB RESPONSIBILITIES

- Develop and execute regional sales strategies to achieve revenue and growth targets
- Manage key customer accounts and build long-term customer relationships
- Identify and develop new business opportunities across APAC markets
- Lead, coach, and manage the regional sales team to achieve performance goals
- Monitor sales performance, prepare forecasts, and report results to regional management

## JOB REQUIREMENTS

- Strong experience in regional sales within the food ingredients industry
- Proven track record in key account management and new business development
- Ability to manage and lead a sales team across multiple countries
- Good understanding of market trends, customer needs, and savoury food applications
- Strong communication, presentation, and reporting skills, with regional exposure preferred

#LI-JACMY

#countrymalaysia

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会社説明