



## PR/118526 | Country Director UK, Logistics & Freight Forwarding Industry

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントイギリス

#### 求人ID

1585853

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

イギリス

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月21日 09:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Title

Country Director, Freight Forwarding & Logistics Industry

Salary

Around GBP 100K

## Job profile

The Business driven Country Director UK is responsible for leading and transforming the UK entity (~25 FTE) into a stable, high-performing and profitable organization.

The role focuses on driving operational excellence, strengthening financial control and building a performance-driven culture, while leveraging existing commercial capabilities and developing the business with all stakeholders.

This is a hands-on leadership role with a clear mandate to improve performance and deliver sustainable profitability.

The commercial responsibilities are supported by an existing new strong Sales team for Japanese and Non Japanese customer, allowing the focus of this role to be also on operational and financial performance.

## JOB DESCRIPTION

### Key responsibilities

- Full P&L responsibility for UK
- Define and execute turnaround plan
- Improve operational efficiency (including -own- warehousing/logistics)
- Strengthen cost control and margin discipline
- Lead and align local management team
- Build up the team to Dynamic
- Ensure performance-driven culture
- Align operations with commercial activities

### Success criteria

- Develop the business (directly/indirectly)
- Achieve sustainable profitability
- Optimized operational performance
- Improved efficiency and cost structure
- Stronger financial control and forecasting
- Stable and accountable team

### Profile

- Main experience in freight forwarding (contract logistics less)
- Sales driven
- Strong operational and financial mindset
- Intrapreneur, hands-on, pragmatic, results-driven, bring people together
- Leadership experience with P&L responsibility
- Demonstrable experience in growing a company in structured manner

### Important

We are looking for a strong operational leader with commercial affinity.

### Location

West London

Hours

Mon – Friday 0900am – 0500pm

Start Date

ASAP

Visa

Eligible to work in the UK without any restriction

About our client

A Japanese global freight forwarding company

#LI-JACUK

#citylondon

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明