



PR/096882 | Sales Executive - Chemical Trading & Distribution

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1585837

業種

その他（商社）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年05月05日 10:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Senior Sales Executive

Location: Singapore

Key Responsibilities:

Commercial & Business Development

•Lead the sales and marketing of Engineering Plastics and Polymers across assigned Asia Pacific markets.

•Maintain and strengthen strategic relationships with suppliers, distributors, and key customers to expand market presence and maximize share of business.

Supplier & Customer Management

- Conduct regular pricing alignment, ensuring timely communication of weekly/monthly pricing to customers and distributors.
- Support principals in achieving assigned sales budgets in accordance with agreed pricing frameworks.
- Manage end-user engagement by coordinating agents, technical services, marketing, and distribution activities.

Financial, Credit & Risk Management

- Establish and monitor customer credit lines, perform financial assessments, and ensure effective credit control in line with company policies.
- Oversee outstanding receivables and take ownership of customer complaint resolution.
- Ensure all activities are conducted in full compliance with regulatory and corporate governance requirements.

Planning, Reporting & Market Intelligence

- Conduct half-yearly business reviews with suppliers and distributors against agreed budgets and targets.
- Prepare monthly sales performance reports and management updates as required.
- Provide timely and actionable market intelligence to support strategic decision-making.

Qualifications:

Degree/ Diploma holder in any discipline

At least 2 years of working experience or/and similar industry is preferred.

Must be proficient in MS Word, Excel & PowerPoint (High Presentation level is required).

Knowledge in Engineering Plastics and Polymers would be preferred.

Ready to Take the Next Step?

Interested applicants, please click APPLY NOW.

Do note that we will only be in touch if your application is shortlisted.

Frances Wong En Ci

JAC Recruitment Pte Ltd

EA License Number: 90C3026

EA Personnel: R26160019

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#countrysingapore

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会社説明