



Solution Architect

募集職種

人材紹介会社

株式会社SPOTTED

求人ID

1585765

業種

ソフトウェア

会社の種類

中小企業 (従業員300名以下)

外国人の割合

外国人 多数

雇用形態

正社員

勤務地

東京都 23区

給与

800万円 ~ 1200万円

歩合給

固定給+歩合給

更新日

2026年04月06日 16:04

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒： 学士号

現在のビザ

日本での就労許可が必要です

募集要項

Key Responsibilities

Client Engagement & Pre-Sales

- Act as a trusted advisor and product expert in client discussions
- Addressing technical questions and objections

- Assessing solution feasibility and cost considerations
- Create compelling client-facing proposals and presentations

Analysis & Planning

- Gather, analyze, and structure client requirements
- Translate business needs into:
 - Technical specifications
 - Functional requirements
- Define and prioritize requirements in alignment with stakeholders
- Establish project scope, timelines, and key deliverables

Solution Design & Delivery Support

- Design scalable and effective solutions tailored to client needs
- Collaborate with engineering teams to ensure accurate implementation
- Coordinate onboarding, rollout, and deployment activities
- Support post-go-live success and continuous improvement

スキル・資格

Requirements

- Experienced full stack developer for web apps
- Experience of agile development methodology
- Client oriented thinking, self-motivated
- Strong problem solving skills and presentation skills
- Knowledge of investment data
- Enterprise scale system design
- Linux devops & AWS
- Conversational Japanese

Technologies

- React, ApolloClient, GraphQL, Restful API, PHP, AWS, CircleCI, git, github, mysql

会社説明