



## Solution Architect

### 募集職種

人材紹介会社  
株式会社SPOTTED

求人ID  
1585765

業種  
ソフトウェア

会社の種類  
中小企業 (従業員300名以下)

外国人の割合  
外国人 多数

雇用形態  
正社員

勤務地  
東京都 23区

給与  
800万円 ~ 1200万円

歩合給  
固定給+歩合給

更新日  
2026年06月29日 04:00

### 応募必要条件

職務経験  
3年以上

キャリアレベル  
中途経験者レベル

英語レベル  
ビジネス会話レベル

日本語レベル  
流暢

最終学歴  
大学卒： 学士号

現在のビザ  
日本での就労許可が必要です

### 募集要項

#### Key Responsibilities

#### Client Engagement & Pre-Sales

- Act as a trusted advisor and product expert in client discussions
- Addressing technical questions and objections

- Assessing solution feasibility and cost considerations
- Create compelling client-facing proposals and presentations

#### **Analysis & Planning**

- Gather, analyze, and structure client requirements
- Translate business needs into:
  - Technical specifications
  - Functional requirements
- Define and prioritize requirements in alignment with stakeholders
- Establish project scope, timelines, and key deliverables

#### **Solution Design & Delivery Support**

- Design scalable and effective solutions tailored to client needs
- Collaborate with engineering teams to ensure accurate implementation
- Coordinate onboarding, rollout, and deployment activities
- Support post-go-live success and continuous improvement

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### スキル・資格

#### **Requirements**

- Experienced full stack developer for web apps
- Experience of agile development methodology
- Client oriented thinking, self-motivated
- Strong problem solving skills and presentation skills
- Knowledge of investment data
- Enterprise scale system design
- Linux devops & AWS
- Conversational Japanese

#### **Technologies**

- React, ApolloClient, GraphQL, Restful API, PHP, AWS, CircleCI, git, github, mysql

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### 会社説明