



Solution Architect

募集職種

人材紹介会社
株式会社SPOTTED

求人ID
1585765

業種
ソフトウェア

会社の種類
中小企業 (従業員300名以下)

外国人の割合
外国人 多数

雇用形態
正社員

勤務地
東京都 23区

給与
800万円 ~ 1200万円

歩合給
固定給+歩合給

更新日
2026年05月04日 04:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
流暢

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

Key Responsibilities

Client Engagement & Pre-Sales

- Act as a trusted advisor and product expert in client discussions
- Addressing technical questions and objections

- Assessing solution feasibility and cost considerations
- Create compelling client-facing proposals and presentations

Analysis & Planning

- Gather, analyze, and structure client requirements
- Translate business needs into:
 - Technical specifications
 - Functional requirements
- Define and prioritize requirements in alignment with stakeholders
- Establish project scope, timelines, and key deliverables

Solution Design & Delivery Support

- Design scalable and effective solutions tailored to client needs
- Collaborate with engineering teams to ensure accurate implementation
- Coordinate onboarding, rollout, and deployment activities
- Support post-go-live success and continuous improvement

スキル・資格

Requirements

- Experienced full stack developer for web apps
- Experience of agile development methodology
- Client oriented thinking, self-motivated
- Strong problem solving skills and presentation skills
- Knowledge of investment data
- Enterprise scale system design
- Linux devops & AWS
- Conversational Japanese

Technologies

- React, ApolloClient, GraphQL, Restful API, PHP, AWS, CircleCI, git, github, mysql

会社説明