



Just Opened- Consulting role in retail, Tokyo 👍 独占求人

募集職種

人材紹介会社

Scouta株式会社

採用企業名

A globally recognized retail technology and payments company.

求人ID

1585662

業種

旅行・観光

雇用形態

正社員

勤務地

東京都 23区, 千代田区

給与

800万円 ~ 1200万円

ボーナス

給与：ボーナス込み

更新日

2026年05月16日 14:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

About the Role

This role is about helping department stores grow through a consultative and data driven approach. You'll work closely with the sales team to build strong client partnerships — right at a critical time with a major regulation change coming in 2026.

What You'll Be Doing

- Meet client leadership to present business opportunities and shopping insights.
- Run workshops with clients to build customized action plans together.
- Coordinate with internal teams to define and deliver the right solutions.
- Lead steering committees to track progress and keep plans moving forward.

スキル・資格

What We're Looking For

- 5+ years in consulting, marketing or business development — retail or luxury is a plus.
- Deep understanding of department store culture and business customs.
- Ability to turn data insights into clear and actionable business recommendations.
- Native Japanese and fluent English — written and spoken.

What is in it for You

- Competitive package with fixed bonus.
- Your data insights will directly influence business decisions in Japan.
- Work with international teams and grow every single day.
- A role where your consulting skills will create visible and measurable impact.

Keywords: Customer Value Creation, Business Development, Consulting ,Data Analytics, Marketing, Business Intelligence, Strategic Partnerships, Account Management, Merchant Relations

会社説明