



## PR/160357 | Group Product Development Manager - LCL (Fast-growing total logistic industry)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1584387

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月12日 06:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A fast growing cross-border transportation company is looking for Group Product Development Manager expertise in Air or Sea cargo especially in LCL.

#### Job Responsibilities:

- Responsible for building, scaling, and optimizing the company's overland network across multiple countries (MY/ TH/ VN/ CN)
- Develop and implement differential and dynamic pricing models supported by robust processes and systems.
- Establish and optimize first-mile (FM) and last-mile (LM) connections.
- Lead long-term product and network planning,
- Monitor capacity utilization closely and work with Sales and Customer Service teams to ensure accurate and timely communication of available capacity.
- Make tactical commercial decisions to maximize utilization, including tactical pricing adjustments where appropriate.
- Lead regular pricing reviews (e.g., annual or as required) with clear pricing objectives

- Forecast required capacity and communicate plans clearly to the COO and FTL teams.
- Perform day-to-day monitoring of capacity utilization and guide teams in real-time demand–supply decisions

Job Requirement:

- More than 10 years of experience in air cargo or sea LCL operations, logistics, capacity planning, or a similar role.
- Approximately 3 years of P&L and team leadership experience spanning multiple countries.
- Strong analytical and problem-solving skills with the ability to interpret data and make informed decisions
- Hands on basic data analytics skills such as Excel pivot table and Vlookup. Advanced data analytics skills welcomed.
- Excellent organizational and multitasking skills, with attention to detail.
- Strong communication and interpersonal skills to effectively collaborate with internal and external stakeholders.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明