



PR/160357 | Group Product Development Manager - LCL (Fast-growing total logistic industry)

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1584387

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月26日 15:01

#### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

A fast growing cross-border transportation company is looking for Group Product Development Manager expertise in Air or Sea cargo especially in LCL.

#### Job Responsibilities:

- Responsible for building, scaling, and optimizing the company's overland network across multiple countries (MY/ TH/ VN/ CN)
- Develop and implement differential and dynamic pricing models supported by robust processes and systems.
- Establish and optimize first-mile (FM) and last-mile (LM) connections.
- Lead long-term product and network planning,
- Monitor capacity utilization closely and work with Sales and Customer Service teams to ensure accurate and timely communication of available capacity.
- Make tactical commercial decisions to maximize utilization, including tactical pricing adjustments where appropriate.
- Lead regular pricing reviews (e.g., annual or as required) with clear pricing objectives

- Forecast required capacity and communicate plans clearly to the COO and FTL teams.
- Perform day-to-day monitoring of capacity utilization and guide teams in real-time demand–supply decisions

Job Requirement:

- More than 10 years of experience in air cargo or sea LCL operations, logistics, capacity planning, or a similar role.
- Approximately 3 years of P&L and team leadership experience spanning multiple countries.
- Strong analytical and problem-solving skills with the ability to interpret data and make informed decisions
- Hands on basic data analytics skills such as Excel pivot table and Vlookup. Advanced data analytics skills welcomed.
- Excellent organizational and multitasking skills, with attention to detail.
- Strong communication and interpersonal skills to effectively collaborate with internal and external stakeholders.

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会社説明