



PR/160354 | Director (Retail Industry)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1584384

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年03月31日 10:26

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A multinational company in the Retail Industry is seeking an experienced Managing Director to lead the company operations and drive business expansion in Malaysia.

Job Description

- Act as the senior leader responsible for steering the company's strategic direction, growth agenda, and expansion within Malaysia.
- Strengthen the organization's internal systems, operational governance, cultural development, and structural scalability.
- Lead the company's expansion plan by overseeing the rollout of new locations and preparing the business for long-term network growth.
- Manage overall outlet performance to maintain strong service quality, operational consistency, and disciplined

execution across all branches.

- Enhance the operational foundation of the business by designing and refining systems, workflows, and standards informed by on-ground insights.
- Apply operational knowledge to influence commercial planning, elevate marketing initiatives, and improve customer-facing outcomes.
- Offer strategic direction to major headquarters departments to ensure unified execution and alignment of corporate objectives.
- Oversee financial performance, ensuring disciplined cost management, sound budgeting, and profitability across the retail network.
- Identify potential markets and site opportunities, oversee assessments, and ensure smooth execution of new store launches.
- Support strategic business evaluations, including early-stage analysis of potential partnerships or acquisition opportunities.
- Serve as the primary point of alignment between the Malaysia leadership team and the headquarters, ensuring cohesive communication and shared priorities.

Job Requirements

- Director-level experience with at least 5 - 10 years of senior leadership experience in the Retail industry (Service or F&B).
- Proven capability leading a sizable store network and managing large teams within a high-volume, consumer-facing environment.
- Strong leadership track record in building teams, strengthening internal processes, and supporting organizational scalability.
- Experience overseeing multiple corporate or operational departments and ensuring cross-functional alignment.
- Strong financial literacy, including accountability for P&L outcomes and key financial decision-making.
- Strategically minded leader who remains connected to day-to-day operational realities and can guide an evolving, fast-growing business.
- Excellent communication and stakeholder management skills, with confidence in engaging regional or global executives.
- Experience in mergers & acquisitions is an advantage.
- Demonstrated career stability, reliability, and the ability to contribute over the long term.
- High level of professionalism, integrity, and the ability to represent the organization at senior levels.

#LI-JACMY

#stateKL

#countrymalaysia

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会社説明