



PR/160328 | Assistant Sales Manager – HVAC for IT Cooling (Malaysia)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1584362

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年03月31日 10:26

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A leading provider of energy efficient HVAC solutions is seeking a **Assistant Sales Manager - IT Cooling** to join the team. This role involves driving HVAC sales growth in domestic markets by building strong customer relationships, identifying market opportunities, managing the full sales cycle, and delivering tailored solutions to meet client needs.

JOB RESPONSIBILITIES

- Identify and develop new business opportunities in the data center and IT cooling market in Malaysia.
- Build and maintain strong relationships with end users, consultants, and contractors.
- Prepare technical proposals, quotations, and tenders, ensuring compliance and accuracy.
- Manage the sales pipeline, attend project meetings, and conduct technical presentations independently.
- Coordinate with the factory and internal teams on technical matters and provide market and competitor insights.

JOB REQUIREMENTS

- Degree in Mechanical, Electrical, or Chemical Engineering.
- 3–5 years of sales experience in a technical or engineering-related field.
- Background or exposure to HVAC, cooling systems, or IT cooling is preferred.
- Strong communication skills; presentable, outgoing, and confident in presentations.

#LI-JACMY

#countrymalaysia

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会社説明