



PR/160318 | Recruitment Consultant / Senior Recruitment Consultant

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1584350

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年05月12日 07:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JAC Recruitment is a pioneer of professional recruitment consulting, working globally with the best companies and the most talented candidates to provide opportunities for their growth and the development of their communities.

We are currently looking for highly talented and ambitious future colleagues to join our Malaysia team (Kuala Lumpur, Penang, Johor)

Job Responsibilities: -

As a Consultant, you will act as a strategic hiring advisor, ensuring strong service delivery, market insights, and stakeholder alignment.

Recruitment & Delivery

- Manage the full recruitment cycle, including talent sourcing, screening, interviewing, assessing, and presenting suitable candidates.
- Conduct structured interviews to evaluate candidates' skills, experience, and cultural fit tailored to corporations' requirements.

- Deliver high-quality shortlists and provide hiring recommendations to clients.
- Maintain strong candidate relationships to ensure positive experience and long-term engagement.
- Consistently maintain a high level of performance as a top biller, contributing directly to team and company revenue objectives.

Client Management

- Serve as a trusted partner to HR leaders and hiring, understanding their hiring needs, timelines, and workforce planning.
- Manage communication and expectations effectively with senior stakeholders across multiple markets.
- Ensure outstanding customer service and timely updates throughout the hiring process.
- Strengthen existing client relationships to secure repeat business and long-term partnerships.

Business Development

- Identify and pursue new business opportunities with new and existing companies expanding or hiring in Malaysia/APAC.
- Conduct market research to map industry trends, talent availability, and competitive insights.
- Prepare and deliver proposals, capability presentations, and recruitment solutions tailored to client needs.

Internal Collaboration & Contribution

- Support team initiatives and share market intelligence to enhance overall performance.
- Maintain accurate and up-to-date records within the internal database/ATS.
- Lead by example with professionalism, integrity, and a strong sense of accountability.

Job Requirements: -

- Proven track record of meeting and exceeding targets in recruitment or commercial sales roles.
- Minimum 2 years' experience in recruitment, talent acquisition, or a client-facing commercial environment.
- Strong command of English (spoken and written); ability to communicate credibly with senior stakeholders, candidate communication and internal collaboration.
- Proficiency in Mandarin and Malay or other languages is an added advantage.
- Strong planning, organizational, and multitasking capabilities.
- Excellent relationship-building and interpersonal skills, especially within cross-cultural environments.
- Knowledge of business environments, corporate structures, and global hiring practices.
- Diploma or Bachelor's Degree in any field.

#LI-JACMY

#KualaLumpur

#Penang

#Johor

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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