



## PR/110200 | Sales Manager / Japanese Manufacturing Company

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1584316

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月26日 13:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

■Position: Sales Manager

■Location: Mumbai, India

■Language Requirement: Japanese proficiency (JLPT N3 or above), Business-level English

#### ■Position Overview

The company is a Japanese company operating a sales-focused entity in India.

The company imports packaging-related equipment used by major consumer goods manufacturers from its overseas group facilities and supplies these solutions to the Indian market.

As the company plans to strengthen and further develop its equipment business locally, the Sales Manager will contribute across both current operations and future growth initiatives.

#### ■Key Responsibilities

- Manage and grow relationships with existing global and local customers

- Conduct regular customer visits and identify opportunities for deeper engagement
- Develop proposals and deliver solutions based on customer needs within the consumer goods and packaging sectors
- Identify and pursue new business opportunities in the Indian market
- Conduct market research, competitor analysis, and propose sales strategies
- Liaise closely with Japan HQ and overseas teams for coordination and reporting

■Required Qualifications

- B2B sales experience in industrial equipment, packaging-related solutions, or manufacturing sectors
- Japanese language proficiency (JLPT N3 or above required)
- Ability to manage responsibilities autonomously and handle multicultural stakeholders

■Preferred Qualifications

- Experience selling equipment, systems, or solutions for consumer goods or packaging processes

■Career Path

Potential progression to Head of India Operations

■Compensation

Based on experience

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会社説明