



PR/096867 | Associate Director - Biopharma Partnerships

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1584307

業種

医薬品

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年05月26日 13:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview: Our client is a national research and industry partnership office that drives public-private R&D collaborations across therapeutics, diagnostics, medtech and digital health. They engage multinational and local biopharma/biotech companies and public research and clinical institutions to accelerate translational research, commercialization and industry development.

Position: Associate Director - Biopharma Partnerships

Role summary: Second-in-command for the Therapeutics Team. Lead strategy development and manage high-value R&D partnerships with biopharma MNCs, foreign biotech and local biotech companies. Drive industry development plans, account management, program delivery and cross-institutional collaboration to advance therapeutics R&D initiatives.

Key Responsibilities:

- Industry & Trend Analysis: Monitor therapeutic area and modality trends (e.g., oncology, cardiovascular/metabolic, immunology, neuroscience; cell & gene, nucleic acid, precision medicine) and translate insights into R&D program and industry development strategies.
- Account Management & Partnership Development: Build trusted relationships with R&D and corporate leaders in biopharma/biotech; identify partnership opportunities; match industry needs with local research/clinical capabilities; facilitate meetings, proposals and partnership agreements; support contracting and funding discussions where required.
- Program Management & Delivery: Oversee execution of collaborative projects, monitor progress, mediate cross-institutional issues, and ensure alignment of expectations and outcomes.
- Stakeholder & Network Development: Cultivate networks with public sector agencies, research institutes, hospitals, tech transfer and industry partners.
- National Initiative Support: Drive or support industry engagement for national R&D initiatives and multi-institutional programs.
- Team Leadership: Lead and mentor a small team (2–3 direct reports); allocate resources, guide project delivery and uphold quality standards.
- Communication & Reporting: Prepare strategic briefings, proposals, progress reports and stakeholder communications.
- Governance & Compliance: Ensure adherence to institutional policies, funding terms and research governance.

Reporting & Team

- Reports to the Therapeutics Team Lead / Head of Program.
- Manages a small team (2–3) and collaborates closely with program managers, research offices and external partners.

Key Requirements:

- Minimum 6 years' experience in biomedical sciences, clinical research/development, product development, technology commercialization or industry partnerships. Prior industry experience in biopharma/biotech (pre-clinical, BD, strategy or partnerships) advantageous.
- Strong understanding of therapeutics R&D, modalities and translational pathways from discovery to clinical development and manufacturing R&D.
- Proven stakeholder engagement, complex project management and cross-institutional coordination skills.
- Strategic thinker with ability to synthesize technical topics and provide actionable recommendations.
- Demonstrated team leadership and ability to work independently.
- Excellent written and verbal communication; adept at engaging senior industry and research stakeholders.
- Familiarity with national RIE ecosystem and public-private funding mechanisms advantageous.
- Flexible, proactive and able to perform tasks beyond the core role when required.

Preferred Background:

- Experience in biopharma MNCs, biotech startups, translational research offices or technology commercialization roles.
- Prior involvement in national or multi-institutional R&D programs and industry engagement initiatives.

Performance Indicators:

- Number and quality of industry partnerships initiated and sustained.
- Successful facilitation and delivery of collaborative R&D projects (timeliness, milestones, outcomes).
- Influence on R&D program strategy informed by market and technology insights.
- Stakeholder satisfaction across industry and public sector partners.
- Team performance, development and retention.

What Will Make You Competitive:

- Strong scientific and commercial judgement across therapeutic modalities and translational pathways.
- Proven ability to build credibility with senior biopharma R&D and corporate leaders.
- Track record of driving cross-institutional projects to measurable outcomes.
- Comfortable operating at the intersection of science, policy and industry.

How to Apply: Apply online or contact me for further information. Only shortlisted candidates will be notified due to application volume; thank you for your understanding.

Adrian Leong JAC Recruitment Pte Ltd EA Personnel: R26160017

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明