



PR/096854 | VP of Business Development

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1584297

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年05月12日 08:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A leading global investment platform seeking a proactive and analytical VP of Business Development to support our capital-raising and investor engagement initiatives. This individual will play a key role in researching and identifying potential investors, mapping decision-making hierarchies, and coordinating investor interactions for the firm's senior leadership team.

JOB RESPONSIBILITIES

- Conduct in-depth research on institutional investors, including family offices, external asset managers, endowments, fund-of-funds, and pension or insurance entities.
- Identify and qualify key decision makers—such as CIOs, portfolio managers, and heads of alternatives—within target organizations.
- Initiate outreach and coordinate meetings between potential investors and senior management.
- Prepare investor materials, briefing notes, and follow-up documentation for meetings and presentations.

- Maintain comprehensive CRM records and investor engagement tracking.
- Support the planning and execution of investor roadshows, webinars, and industry events.
- Collaborate with investment and marketing teams to ensure alignment between outreach efforts and fund positioning.

REQUIREMENTS

- Bachelor's degree in Finance, Business, Economics, Real Estate, or a related discipline.
- 1–3 years of relevant experience in business development, investor relations, client coverage, or financial research—preferably within asset management, private markets, or investment banking.
- Strong research and analytical capabilities, with the ability to identify relevant investors and assess institutional mandates.
- Familiarity with private credit, private equity, or real estate investment concepts.

We regret to inform that only shortlisted candidates will be notified.
We appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R26159681
EA Personnel Name: WONG HOE MENG

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#countrysingapore

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会社説明