



PR/096854 | VP of Business Development

## 募集職種

### 人材紹介会社

ジェイエイシーリクルートメント シンガポール

### 求人ID

1584297

### 業種

銀行・信託銀行・信用金庫

### 雇用形態

正社員

### 勤務地

シンガポール

### 給与

経験考慮の上、応相談

### 更新日

2026年04月28日 11:01

## 応募必要条件

### 職務経験

3年以上

### キャリアレベル

中途経験者レベル

### 英語レベル

ネイティブ

### 日本語レベル

無し

### 最終学歴

短大卒：準学士号

### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

### COMPANY OVERVIEW

A leading global investment platform seeking a proactive and analytical VP of Business Development to support our capital-raising and investor engagement initiatives. This individual will play a key role in researching and identifying potential investors, mapping decision-making hierarchies, and coordinating investor interactions for the firm's senior leadership team.

### JOB RESPONSIBILITIES

- Conduct in-depth research on institutional investors, including family offices, external asset managers, endowments, fund-of-funds, and pension or insurance entities.
- Identify and qualify key decision makers—such as CIOs, portfolio managers, and heads of alternatives—within target organizations.
- Initiate outreach and coordinate meetings between potential investors and senior management.
- Prepare investor materials, briefing notes, and follow-up documentation for meetings and presentations.

- Maintain comprehensive CRM records and investor engagement tracking.
- Support the planning and execution of investor roadshows, webinars, and industry events.
- Collaborate with investment and marketing teams to ensure alignment between outreach efforts and fund positioning.

#### REQUIREMENTS

- Bachelor's degree in Finance, Business, Economics, Real Estate, or a related discipline.
- 1–3 years of relevant experience in business development, investor relations, client coverage, or financial research—preferably within asset management, private markets, or investment banking.
- Strong research and analytical capabilities, with the ability to identify relevant investors and assess institutional mandates.
- Familiarity with private credit, private equity, or real estate investment concepts.

We regret to inform that only shortlisted candidates will be notified.  
We appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026  
EA Personnel: R26159681  
EA Personnel Name: WONG HOE MENG

#LI-JACSG

#countrysingapore

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>  
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

---

会社説明