



PR/110192 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1583955

業種

物流・倉庫

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年06月16日 18:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description – Sales Executive (Freight Forwarding, Packing & Transportation)

Location: Chennai (within 25 km radius)

Experience: Minimum 3 years in relevant industry

Position Overview:

We are looking for an experienced Sales Executive with strong expertise in Freight Forwarding, Packing, and Transportation services. The candidate will be responsible for generating new business, maintaining client relationships, and achieving sales targets for the Chennai region.

Key Responsibilities:

- Identify and acquire new customers for freight forwarding, packing, and transportation services.
- Handle sales activities including lead generation, client meetings, proposal discussions, and closing deals.
- Maintain strong relationships with existing clients and ensure high levels of customer satisfaction.

- Understand client requirements and coordinate with operations teams to deliver service solutions.
- Achieve monthly and quarterly sales targets as assigned.
- Conduct market research to identify business opportunities and competitive trends in the Chennai region.
- Prepare and share regular sales reports with the management team.

Required Qualifications & Skills:

- Minimum 3 years of experience in Sales within the Freight Forwarding / Logistics / Packing & Moving / Transportation industry.
- Strong knowledge of export/import operations and documentation (Air & Sea Freight preferred).
- Good communication, negotiation, and presentation skills.
- Ability to work independently and meet deadlines.
- Candidates must reside within 25 km of Chennai.

Preferred Candidate Profile:

- Proven track record of meeting or exceeding sales targets.
- Strong customer network within Chennai logistics & freight forwarding market.
- Self-motivated, result-oriented, and proactive.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明