



PR/110191 | Sr. Executive / Asst Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1583954

業種

物流・倉庫

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年06月02日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title:

Sr. Executive/Asst Manager

Department/Group:

Forwarding

Location:

Chennai

Role and Responsibilities

Responsibilities

- Identify opportunity to generate sales.
- Generates sales query and sales leads and active prospects.
- Engage with customers for problem solving and business developments.

- Good communication and convincing skills and build relationships with customers.
- Schedule and plan the visits to customers for regular meetings.
- Aware of freight forwarding, warehouse, transportation and 3pl products.
- Collaborate with all the departments within the organization to provide seamless services to customers.
- Ability to handle the daily work pressure and able to work in dynamic environment.
- First face of contact to customers for the escalations.
- Able to do the deep selling with existing selling.
- Update to customer on regular basis.

Qualifications and Education Requirements

- Minimum 2 – 5 years of experience in freight forwarding sales (Any Graduate)
- Good knowledge of freight terms (Incoterms), export-import processes, and common documentation
- Familiarity with Ahmedabad's GIDC zones and industrial clusters is a plus.
- Ability to travel across Ahmedabad district area for client visits.

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会社説明