



PR/110184 | DM Robotic Sales (SMT)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1583949

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年05月19日 14:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Skills & Knowledge

- Knowledge of SMT (Surface Mount Technology) equipment and robotics solutions.
- Understanding of electronics manufacturing and industrial automation processes.
- Knowledge of distributor management and B2B sales support activities.
- Familiarity with customer engagement, product configuration, and sales tracking.
- Working knowledge of trade compliance and reporting.
- Proficiency in MS Office (Excel, PowerPoint, Word – Intermediate level).

Roles & Responsibilities

- Support SMT sales activities through technical advocacy and distributor coordination.
- Collaborate closely with distributors to promote products and achieve sales targets.
- Visit customers to understand technical requirements and offer product-related support.
- Conduct product training sessions and provide technical guidance to distributors and partners.
- Assist in product configuration and solution discussions based on customer needs.
- Track sales targets and provide regular updates on sales progress.
- Maintain and update customer and user databases along with sales documentation.
- Ensure compliance with company trade policies and documentation standards.
- Prepare reports and presentations on sales performance and related activities.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

会社説明