



## PR/110184 | DM Robotic Sales (SMT)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1583949

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月24日 12:38

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

日常会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Skills & Knowledge

- Knowledge of SMT (Surface Mount Technology) equipment and robotics solutions.
- Understanding of electronics manufacturing and industrial automation processes.
- Knowledge of distributor management and B2B sales support activities.
- Familiarity with customer engagement, product configuration, and sales tracking.
- Working knowledge of trade compliance and reporting.
- Proficiency in MS Office (Excel, PowerPoint, Word – Intermediate level).

#### Roles & Responsibilities

- Support SMT sales activities through technical advocacy and distributor coordination.
- Collaborate closely with distributors to promote products and achieve sales targets.
- Visit customers to understand technical requirements and offer product-related support.
- Conduct product training sessions and provide technical guidance to distributors and partners.
- Assist in product configuration and solution discussions based on customer needs.
- Track sales targets and provide regular updates on sales progress.
- Maintain and update customer and user databases along with sales documentation.
- Ensure compliance with company trade policies and documentation standards.
- Prepare reports and presentations on sales performance and related activities.

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会社説明