



PR/110173 | Deputy Manager – Tooling

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1583941

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年05月19日 14:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Location: Chennai

Key Responsibilities:

- Lead the end-to-end sales process for tooling products and services – including lead generation, customer engagement, quotation, and post-sales support.
- Understand customer technical requirements and provide tooling solutions that align with product and manufacturing needs.
- Prepare and deliver quotes, proposals, and cost estimates. Negotiate terms and close deals.
- Monitor market trends, competitor activities, and customer feedback to adjust sales strategies and identify areas for improvement
- Track sales activities, forecast revenue, and provide regular updates on sales performance to management.

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