



PR/095701 | [Insurance] Branch Director

#### 募集職種

##### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

##### 求人ID

1583889

##### 業種

銀行・信託銀行・信用金庫

##### 雇用形態

正社員

##### 勤務地

ベトナム

##### 給与

経験考慮の上、応相談

##### 更新日

2026年04月21日 13:00

#### 応募必要条件

##### 職務経験

6年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### Location

Hanoi city, Vietnam

#### Company and Job Overview

A well-established organization operating in the financial services sector, with a strong focus on sustainable growth in Vietnam.

#### Job Responsibilities

- Lead and oversee all business and operational activities of the branch to ensure performance targets are achieved
- Develop and execute annual business plans aligned with overall company strategy
- Drive revenue growth and profitability while ensuring compliance with internal policies and regulatory requirements
- Manage sales operations, policy management, and premium collection activities
- Supervise underwriting, claims handling, reinsurance coordination, and general administration
- Build and maintain strong relationships with partners, key clients, and relevant authorities
- Recruit, coach, evaluate, and develop the local team to enhance performance and engagement
- Monitor market trends and provide strategic insights to support business expansion

### Job Requirements

- Bachelor's degree or above in finance, banking, or a related field
- Minimum 3 years of relevant experience in insurance or financial services, preferably in a managerial capacity
- Solid understanding of non-life insurance operations, including underwriting, claims, and reinsurance
- Proven track record in business development, ideally with corporate clients or broker/agency networks
- Good knowledge of the Northern Vietnam insurance market
- Strong leadership, strategic thinking, and team management capabilities
- Proficiency in English a must

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明