



PR/095689 | Trading Manager

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1583881

#### 業種

レストラン・フードサービス

#### 雇用形態

正社員

#### 勤務地

ラオス

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月16日 17:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Our client is looking for the Trading Manager position.

Work Location: Vientiane, Laos. Domestic and Oversea travelling are required.

#### JOB RESPONSIBILITIES

- Looking for new opportunities in trading field
- Analyze the opportunities such as profit margin, inventory turnover, business cycle
- Daily trading responsibilities (including product and portfolio execution)
- Deep sales analysis on a weekly, monthly and seasonal basis to develop immediate and long term strategy

- Manage the Gross Profit and Gross margin to ensure we achieve budgeted profitability
- Select products to be featured in weekly emails based on over and under performers
- Provide direct oversight and supervision of agency traders ensuring all equity, option and ETF orders are handled according to the firms best execution quality standards

#### JOB REQUIREMENTS

- Education: Economics, finance and banking, export and import.
- Lead and/or participate as a subject matter expert on projects and other business driven initiatives
- Responsible for goal setting, managing performance, hiring staff, coaching and developing staff to promote both individual and team success
- Monitor Market Structure and Regulatory changes
- Experienced with the routing capabilities of wholesalers, exchanges and ECN's
- Strong organizational skills and pro-active problem-solving skills
- Language Skills: Proficiency in English preferred.
- Tools: Proficient in MS Office (Word, Excel, PowerPoint).

#### BENEFITS

- Working time: from Monday to Saturday morning, from 8am to 5pm.
- Benefit: housing allowance capped at 300\$/month + incentive by 1% of profit from the trading deal that the PIC can make.
- Interview Round: 2 rounds online

#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明