



PR/095685 | SALES MANAGER – KOREAN ACCOUNT

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1583878

業種

デジタルマーケティング

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年04月21日 13:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Overview:

Sales Manager responsibilities include developing key growth sales strategies, tactics and action plans. Successful execution of these strategies is required to achieve your financial targets. Sales Manager duties will include hitting annual targets, building relationships and understanding customer trends.

The position will report to Head of East Asia Sales Operation of the company.

Job Description:

- Develop and implement the overall strategic business plan, including demand creation, market intelligence, product planning and development and pricing
- Own the overall business results which include revenue, profitability, return on capital and growth to meet assigned target and strategic objectives
- Establish, communicate and execute short and long-range business goals, objectives and policies.
- Keep good relationship with current accounts as well as expand Korean account market to maintain the No.1 Market share in Vietnam.
- Manage Korean sales team in North Korean sales team. Supervise team sales in coaching and training sales staff to achieve the highest result.

Coordinate the involvement of company personnel, including support, service, and management resources, in order to meet performance objectives and partners' expectations

- Co-ordinate with business marketing and planning to implement marketing plans
- Enlists the support of sales specialists, implementation resources, service resources, and other sales and management resources as needed

Skills/Qualification:

- 5+yrs experience working in Sales & Marketing roles, at least 5 years' experience as managerial role
- Excellent interpersonal skills and an ability to build strong relationships with partners.
- Driven, highly motivated and passionate in sales.
- Good analytical, planning & presentation skills
- Ability to work effectively across different cultures
- Fluent in English

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明