



PR/087261 | Outside Sales Associate

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1583855

業種
レストラン・フードサービス

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年03月24日 11:03

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢

日本語レベル
日常会話レベル

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION SUMMARY

A growing food-related company is seeking a Korean-English bilingual Outside Sales Associate to support business expansion in the Washington market.

This role focuses on customer visits, relationship building, product education, and sales growth, serving as the key point of contact for clients in the assigned territory.

RESPONSIBILITIES

- Visit existing and prospective clients to provide product information and sales support
- Achieve monthly and annual sales targets
- Manage order entry and updates in internal systems

- Coordinate with accounting to ensure timely payment collection
- Handle customer inquiries promptly and professionally
- Arrange urgent deliveries when needed
- Participate in weekly sales meetings, inventory counts, and company events
- Safely operate a company vehicle for daily field activities
- Perform additional duties as assigned

QUALIFICATIONS

- Business-level Korean (native-level preferred)
- Business-level English
- Japanese language ability is a plus
- Valid driver's license with a clean driving record
- Positive attitude and adaptability
- Ability to work independently and as part of a team
- 2+ years of experience in food and/or sales preferred
- Basic proficiency in Microsoft Office
- Knowledge of ERP systems (AS400 experience a strong plus)
- Ability to lift 25–50 lbs. and work on the road for extended periods

SALARY USD 48,000-75,000 (DOE) + Commission

LOCATION Des Moines, WA

WORK SCHEDULE Monday to Friday, 8:00 AM – 5:00 PM

BENEFITS

- 100% company-paid Health, Dental, and Vision Insurance for employees and dependents
- Life Insurance and 401(k) plan with company match

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会社説明