



PR/087413 | Material Sales Representative (m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1583845

業種

その他（メーカー）

雇用形態

正社員

勤務地

チェコ

給与

経験考慮の上、応相談

更新日

2026年03月24日 10:57

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client are a Japanese trading company seeking a highly motivated Sales Representative to join our Material Division team in the Czech Republic. You will be responsible for the sales and procurement of steel, chemical and plastic products, including inventory management and business development across the EU market.

This role involves direct communication with both suppliers and customer. Occasional business trips (domestic and international) will be required.

Job Responsibilities

Handle steel, chemical and plastic product trading operations

Manage procurement from suppliers and sales to existing customers

Oversee stock operation and inventory management

Maintain and expand relationships with existing customers (mainly in the Czech Republic, Poland and Turkey)

Identify and develop new potential customers and business opportunities

Coordinate with suppliers (fixed for existing customers, flexible for new businesses)

Prepare sales documents and manage order-related administrative tasks

Communicate effectively with internal departments and external stakeholders

Travel for business meetings as required (typically a few days per trip)

Job Requirements

Native Czech speaker
English communication skills (minimum B2 level)
Average level of Microsoft Office usage(Excel, Word, Outlook)
Strong sense of responsibility, proactive mindset and motivation
Ability to work independently and as part of a team
Experience in the automotive industry preferred

Why join us?

Work in a global trading company with deep roots in Japanese manufacturing
Take part in creating new business opportunities in Central and Eastern Europe
Hybrid work style and flexible business culture
Gain international experience through cross-border projects and client relationships

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE #countrygermany

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会社説明