



PR/087412 | Mechanical Sales Representative (m / f / d)

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントドイツ

#### 求人ID

1583844

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

チェコ

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月24日 10:57

#### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### Company and Job Overview

Our client are a Japanese trading company seeking a proactive and technically-oriented Sales Representative to join our Equipment Division team in the Czech Republic. You will be responsible for handling industrial equipment sales activities, including supplier negotiation, project coordination, with both suppliers and customers across the EU.

You will support Japanese and local manufacturers mainly in the automotive sector. And their supplier can be varied from Japan, China and Internal Europe. Occasional domestic and international business trips will be required.

##### Job Responsibilities

Sales of industrial equipment and production machinery to manufacturing customers. (especially automotive-related)

Project coordination from quotation to delivery, installation, and after-service support

Communication and negotiation with customer and suppliers.

Maintaining relationships with existing clients and developing new customer base

Preparing technical quotations and contracts and other required documents

Reporting to and cooperating with headquarters in Japan and other branches

Supporting coordination of logistics, installation, and after-sales follow-up

Visiting customer sites as necessary (Czech ,Poland, Slovakia, Hungary and Germany)

### Job Requirements

Native Czech speaker  
English communication skills (minimum B2 level)  
Average level of Microsoft Office usage(Excel, Word, Outlook)  
Strong sense of responsibility, proactive mindset and motivation  
Ability to work independently and as part of a team  
Willingness to travel for business purposes (mainly EU)

### Why join us?

Work in a global trading company with deep roots in Japanese manufacturing  
Take part in creating new business opportunities in Central and Eastern Europe  
Hybrid work style and flexible business culture  
Gain international experience through cross-border projects and client relationships

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE #countrygermany

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会社説明