



PR/118506 | Japanese Speaking Associate Director

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1583839

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2026年03月24日 10:54

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

流暢

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

One of the global advisory companies is hiring an associate director to join its strategic intelligence practice with a focus on Japan. They are seeking an independent, organised, and experienced project manager with a 5-to-7-year track record in the business intelligence sector or another field of consulting, such as strategy and management, regulatory, or political risk and geopolitical consulting.

The role will be based in our Tokyo office, with at least three to six months of initial training at our headquarters in London.

The Role

Independently manage enhanced due diligence and strategic intelligence investigations across jurisdictions in the APAC region, with a focus on Japan, including by:

- Deciding on and structuring lines of inquiry based on an assessment of potential commercial, regulatory, and political risks and opportunities;
- Identifying human sources in and outside of their network and drafting strategies to engage relevant sources;

- Developing an investigative plan for pursuing multiple lines of enquiry through a combination of open source research and human source enquiries; and
- Identifying, vetting, and cultivating a range of human sources across Japan and major Asian geographies.

Oversee the management and operations of their Tokyo office, including:

- Line management of junior colleagues such as analysts, senior analysts, and managers;
- Liaising with other members of the Asia team across their London and Singapore offices;
- Developing training plans and initiatives to improve operations and processes for the Tokyo office; and
- Assisting the Head of Japan with operational and business development responsibilities as needed.

Debriefing clients (mainly private equity and multinational corporates), i.e.:

- Preparing verbal briefings tailored to commercial audiences following consulting best practices; and
- Managing high-pressure client interactions in meetings with deal teams, legal teams and/or C-suites.

Drafting written deliverables for their clients, which includes:

- Synthesising, analysing, and creating value from intelligence sources;
- Identifying and benchmarking risks and opportunities within the context of a wider sector or geography; and
- Presenting clearly structured, narrative-driven reports to a commercial audience.

Qualifications & capabilities

- Fluency in English at the highest level of written and verbal communication;
- Professional working proficiency in Japanese;
- High level of cultural awareness of working in Japan and with Japanese clients;
- A minimum of 5 years of professional experience in the business intelligence industry, or a relevant industry such as strategy and management, regulatory, or political risk and geopolitical consulting; and
- Foundational understanding of the main business, as well as political and regulatory trends in Asia, with a focus on Japan.

Key competencies include:

- High levels of commercial awareness, including an ability to quickly grasp a target company's value chain and business model, and exposure to commercial, regulatory, and political risks;
- Ability to manage and cultivate a strong team culture;
- Strong verbal and written communication skills;
- Strong attention to detail and analytical skills;
- Robust professional judgement across the areas of project execution and client management;
- A self-starter mentality and ability to produce high-quality deliverables with minimal oversight; and
- Experience of living and working in Japan would be highly advantageous.

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK #SY

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会社説明