

PR/096775 | BD / Sales Executive

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント シンガポール

求人ID
1583816

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年11月03日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブレベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview
Our client - a well-known Asset Management firm is hiring for a BD/ Sales professional. This organization is expanding its business development capabilities and is seeking a motivated professional to support client engagement and strengthen its presence across the broader finance sector. The role offers the opportunity to work closely with clients, contribute to growth initiatives, and play a key part in securing new business opportunities.

Job Description
• Maintain and establish client relationships and networks across the finance industry to drive business development efforts.
• Manage the full sales cycle, including client visits, investment presentations, due diligence, mandate closing, and ongoing follow-up.
• Prepare and tailor presentation materials to support business development activities.
• Participate in final presentations and contribute to winning new business opportunities.
• Support market product research and assist in planning business development strategies.

Qualifications
• Relevant experience in asset management or general financial services, with preference for candidates with at least five years of industry exposure.
• Proven record of participating in final presentations and contributing to successful new business acquisitions.

• Strong verbal and written communication skills in English and Chinese, to liaise with HQ and clients.
• Entrepreneurial mindset with a self-driven and open-minded approach.
• Professional financial qualifications such as CFA, or equivalent knowledge, are preferred.
• Strong understanding of market product research and business development planning.
• Team-oriented personality with a pleasant and friendly disposition.

We regret to inform that only shortlisted candidates will be notified.
We appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R25127837
EA Personnel Name: Jessy Chiew

#LI-JACSG

#countrysingapore

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会社説明