



PR/095677 | (Sr) Sales Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1582537

業種

その他（商社）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年03月31日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is looking for a (Sr) Sales Executive to manage and develop relationships with key clients. This role plays a key part in maintaining long-term partnerships, understanding client needs, and delivering tailored solutions to ensure sustainable business growth.

Job Responsibilities

- Build and maintain strong, trust-based relationships with key accounts
- Understand customers' needs and requirements to propose appropriate solutions
- Expand business with existing clients through value-added products and services
- Ensure timely and accurate delivery of products and services

- Act as the main communications bridge between customers and internal teams
- Handle customer issues and complaints to maintain satisfaction and trust
- Drive a new sales opportunities and develop long- term client relationships
- Prepare regular reports on progress and sales forecasts using key account metrics

Job Requirements

- Fluent in English
- Having bachelor's degree in BA, or related field
- Having experience in garment industry
- Proven experience in B2B sales and solution- based selling
- Strong negotiation and influencing skills with a demonstrated sales track record
- Excellent communication and interpersonal skills

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明