



## PR/095676 | Senior Retail Banking Officer

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1582536

#### 業種

銀行・信託銀行・信用金庫

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月14日 13:00

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

基礎会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Location: Hanoi, Vietnam

Our client is leading Vietnamese bank

#### JOB RESPONSIBILITIES

- Manage and leverage a qualified customer data portfolio to identify and develop potential clients (training on banking products and internal policies will be provided before starting the role).
- Identify, approach, and expand the customer portfolio with clients who have demand for the bank's products and financial services.
- Collaborate with relevant departments to support customers after loan disbursement, including post-loan monitoring and debt management.
- Conduct credit assessments for customers seeking loans to protect the bank's interests, evaluating factors such as reputation, financial capability, business performance, repayment capacity, and collateral.
- Monitor the use of loan funds in accordance with bank regulations and track customers' repayment of principal and interest as specified in the contract.
- Maintain regular contact with customers to provide consultation, relationship management, and introduce suitable

banking products and services.

- Promote and sell banking products including loans, insurance, credit services, and other financial solutions.

#### **JOB REQUIREMENTS AND PREFERRED QUALITIES**

- Bachelor's degree within Finance & Banking, Business Administration, or a related field.
- Minimum 2 years of experience in credit, business development, or direct sales within the banking sector; candidates with experience in similar roles at other banks are preferred.
- Experience managing a customer portfolio with a good understanding of individual customer behavior and financial needs, as well as knowledge of banking products and credit services.
- Strong communication, sales consulting, and relationship-building skills with customers. Fast learner with the ability to adapt quickly and perform effectively under high work pressure.
- Minimum TOEIC score of 550 or an equivalent level of English proficiency.

#### **BENEFITS**

- Competitive salary with bonuses
- Premium healthcare insurance for individuals
- Opportunities for professional development and training
- Potential for career growth within a large organization

Due to the volume of applications, only shortlisted candidates will be contacted. Thank you for your interest.  
#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明