



PR/160284 | General Manager - A rapidly growing multinational company in the Food trading industry

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1582510

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年06月23日 04:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A rapidly growing multinational company in the Food industry is seeking an experienced General Manager to oversee the company's Malaysia operations. This is a key leadership role responsible for driving business performance, managing the local team, and ensuring smooth alignment with the headquarters. The ideal candidate is a seasoned leader from the food-related industry, equipped with strong management capabilities, a proven sales background, and a robust network within the Food industry.

Job Description

- Oversee the day-to-day company operations, ensuring smooth business performance and operational efficiency.
- Lead, manage, and develop employees across various functions, fostering a high-performance, collaborative environment.
- Act as the primary communication bridge between the Malaysia team and the HQ, providing updates, insights, and

strategic proposals.

- Drive sales activities, including identifying new opportunities, maintaining key client relationships, and supporting major business negotiations.
- Ensure the company meets its sales targets, operational KPIs, and overall business objectives.
- Provide strategic leadership in business planning, market expansion, and continuous improvement initiatives.
- Maintain strong relationships with industry partners, distributors, retailers, and other stakeholders relevant to the food industry.

Job Requirements

- 10 - 15 years of leadership experience at top management level within the Food trading industry (product distribution through retail or Horeca channels).
- Strong background in sales, including account management, business development, or channel expansion.
- Well-established network within the food sector—retailers, restaurants, distributors etc.
- Excellent leadership and people-management skills; able to guide and motivate teams effectively.
- Strong communication skills, capable of managing stakeholder expectations and maintaining close contact with the HQ.
- Strategic thinker with a proactive attitude, strong problem-solving abilities, and the ability to work independently.
- Reliable, responsible, and able to represent the company professionally at all levels.

#LI-JACMY

#stateKL

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明