



PR/119253 | Section Manager – Marketing & Procurement

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1582451

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年04月14日 12:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Manage and control Sales and BOI operations in accordance with company policies and regulations
- Set sales targets and develop action plans to achieve corporate business goals
- Analyze sales data and sales trends to support forecasting, budgeting, and strategic planning
- Review and control sales-related expenses to comply with company budget and cost control policies
- Manage and control sales team performance to maintain high customer satisfaction
- Coordinate with Procurement, Production, Finance, and other related departments to ensure smooth business operations
- Prepare sales reports, analysis, and presentations for management and president-level review

- Identify sales issues, risks, and opportunities, and propose corrective and improvement actions
- Develop subordinates through coaching, performance management, and career development planning
- Support continuous improvement initiatives and perform other assignments as assigned by management

Qualifications

- Bachelor's degree in Engineering (Mechanical, Industrial, Process) or Business Administration
- Minimum 2–5 years of experience in Marketing or Sales within the automotive parts industry
- Strong analytical skills with experience in sales data analysis and reporting
- Good knowledge of sales operations, budgeting, and cost control
- Proficient in MS Office (Word, Excel, PowerPoint, e-mail)
- Good command of English (Japanese language skill is an advantage)
- Strong leadership, negotiation, and communication skills

Additional Requirements

- Ability to work under pressure and manage multiple tasks
- Strong coordination and problem-solving skills
- Positive attitude with a strong sense of responsibility
- Experience working in a Japanese company environment is an advantage

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明