



PR/119253 | Section Manager – Marketing & Procurement

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1582451

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年05月12日 14:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Manage and control Sales and BOI operations in accordance with company policies and regulations
- Set sales targets and develop action plans to achieve corporate business goals
- Analyze sales data and sales trends to support forecasting, budgeting, and strategic planning
- Review and control sales-related expenses to comply with company budget and cost control policies
- Manage and control sales team performance to maintain high customer satisfaction
- Coordinate with Procurement, Production, Finance, and other related departments to ensure smooth business operations
- Prepare sales reports, analysis, and presentations for management and president-level review

- Identify sales issues, risks, and opportunities, and propose corrective and improvement actions
- Develop subordinates through coaching, performance management, and career development planning
- Support continuous improvement initiatives and perform other assignments as assigned by management

Qualifications

- Bachelor's degree in Engineering (Mechanical, Industrial, Process) or Business Administration
- Minimum 2–5 years of experience in Marketing or Sales within the automotive parts industry
- Strong analytical skills with experience in sales data analysis and reporting
- Good knowledge of sales operations, budgeting, and cost control
- Proficient in MS Office (Word, Excel, PowerPoint, e-mail)
- Good command of English (Japanese language skill is an advantage)
- Strong leadership, negotiation, and communication skills

Additional Requirements

- Ability to work under pressure and manage multiple tasks
- Strong coordination and problem-solving skills
- Positive attitude with a strong sense of responsibility
- Experience working in a Japanese company environment is an advantage

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会社説明