



## PR/096795 | Senior Sales Executive

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1582423

#### 業種

福祉・介護

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月26日 05:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Job Title:** Senior Sales Executive

**Location:** Singapore

#### About:

Our client is a fast-growing pharmaceutical company committed to making high-quality medicines affordable and accessible worldwide. They are looking for a Senior Sales Executive to drive revenue growth through excellent territory execution, key account development and effective product positioning. This is a field-based sales role.

#### Key Responsibilities:

- Achieve and exceed sales targets and territory forecasts for assigned products.
- Develop and maintain strong relationships with private hospitals, clinic groups, specialists and KOLs; secure formulary listings and product adoption.

- Monitor competitive landscape and market trends; deliver actionable insights and SMART recommendations to marketing and commercial teams.
- Coordinate with internal teams (regulatory, medical affairs, RA, distribution) and external partners to ensure smooth execution.

**Qualifications:**

- Bachelor's degree in science, Business, Marketing or related field preferred.
- 3–5 years' pharmaceutical sales experience, ideally in the Private Market (private hospitals, GPs, specialists).
- Strong knowledge of the Singapore healthcare system and experience engaging with KOLs.
- Proven track record in territory management, key account development and achieving sales targets.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

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会社説明