PR/123663 | Sales Marketing Assistant Manager (Construction Machinery)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1582393

業種
その他

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年05月26日 05:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Assist in developing and implementing sales & marketing strategies to achieve company targets.
- Lead and support the sales team in achieving monthly and annual sales goals.
- Conduct market analysis to identify business opportunities, industry trends, and competitive movement.
- Manage key customer accounts and build strong, long-term partnerships.
- Coordinate marketing campaigns, promotional activities, and product presentations.
- Monitor sales performance and prepare analytical reports for management review.
- Collaborate with internal teams including service, parts, and finance to ensure smooth business operations.

Qualifications

- Bachelor's degree in Marketing, Business Administration, Engineering, or related field.
- Minimum 5 years of experience in sales and marketing, preferably in heavy equipment, construction machinery, or industrial products.
- Strong leadership skills with the ability to mentor and motivate teams.
- Excellent communication, negotiation, and presentation skills.
- Strong analytical thinking and strategic planning ability.
- Willing to travel for customer visits, exhibitions, and project meetings.
- Familiarity with heavy machinery products is a strong advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明