



PR/123663 | Sales Marketing Assistant Manager (Construction Machinery)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1582393

業種

その他

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年04月14日 11:01

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Assist in developing and implementing sales & marketing strategies to achieve company targets.
- Lead and support the sales team in achieving monthly and annual sales goals.
- Conduct market analysis to identify business opportunities, industry trends, and competitive movement.
- Manage key customer accounts and build strong, long-term partnerships.
- Coordinate marketing campaigns, promotional activities, and product presentations.
- Monitor sales performance and prepare analytical reports for management review.
- Collaborate with internal teams including service, parts, and finance to ensure smooth business operations.

Qualifications

- Bachelor's degree in Marketing, Business Administration, Engineering, or related field.
- Minimum 5 years of experience in sales and marketing, preferably in heavy equipment, construction machinery, or industrial products.
- Strong leadership skills with the ability to mentor and motivate teams.
- Excellent communication, negotiation, and presentation skills.
- Strong analytical thinking and strategic planning ability.
- Willing to travel for customer visits, exhibitions, and project meetings.
- Familiarity with heavy machinery products is a strong advantage.

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会社説明