



PR/123651 | Sales Manager (Ink Manufacturing)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1582384

業種

その他（商社）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年06月23日 06:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Manage and maintain client relationships through coordination with sales agents.
- Drive sales growth by promoting and selling new products.
- Lead and develop a sales team to achieve targets.
- Conduct regular client visits to strengthen relationships and identify needs.
- Monitor market trends, competitors, and customer feedback for strategic insights.

Requirements:

- 5–7 years of sales experience, ideally in printing ink, chemical, or manufacturing industries.
- Proven leadership experience managing a sales team.
- Strong capability in managing agents and indirect sales channels.

- Excellent communication, relationship-building, negotiation, and presentation skills.
- Willing to travel frequently for client visits and possesses SIM A.
- Strategic, analytical, proactive, and results-oriented with minimal supervision.

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会社説明