



PR/110145 | AM / Manager- Sales Banaglore

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1581881

業種

ITコンサルティング

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2026年04月21日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Designation- AM/ Manager Sales

Location- Bangalore

Responsibilities:

1. To support this initial phase, we are looking for sales professionals who can drive market penetration for these two services : ! Photo and ! Album. ·

2. Promote and expand adoption of ! Photo and! Album among kindergartens, preschools, K-12 schools, sports organizations or any potential customers across Bengaluru/India. · \

3. Conduct the full sales cycle: identifying prospects, outreach, presentations, demo explanations, proposal creation, and closing deals. ·

4.Build strong, long-term relationships with decision-makers and key stakeholders. ·

5. Conduct market research to understand customer needs, competitor offerings, pricing trends, and local business practices. ·

6. Provide structured feedback to help shape localization of HaiCheese! services and support future expansion into additional business lines. · 7. Collaborate closely with teams at the Japan headquarters to align on strategy, share market insights, and coordinate marketing, product specifications, and service improvements. ·

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明