



PR/119224 | Sales Supervisor

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1581856

業種

土木

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年04月21日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Solar

Location: Bang Na, Bangkok

Our clients: Solar EPC companies, construction companies

Business Model: Distributor for Chinese supplier's products in Thailand, promoting and expanding their market presence

Key Responsibilities:

- Build and maintain strong relationships with new and existing customers (70% new, 30% existing).
- Propose appropriate solar products and solutions tailored to client needs.
- Provide technical and design support to customers during project planning and execution.
- Conduct marketing activities to promote products and services.
- Prepare proposals and introduce new products to clients.
- Drive activities aimed at achieving sales and profit goals.
- Identify and develop new customers and business opportunities in Bangkok and nearby regions.

- Explore and introduce innovative products and services to strengthen market presence.
- Develop and maintain strong partnerships with suppliers.
- Act as a key distributor for Chinese solar product suppliers, expanding their footprint in Thailand.

Qualifications:

- Experience in solar-related business (Suppliers, Distributors, EPCs)
- Over 3 years Sales experience
- Driver's license / No need own car (Rental car, use Grab)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明