



PR/119224 | Sales Supervisor

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1581856

業種

土木

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年05月19日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Solar

Location: Bang Na, Bangkok

Our clients: Solar EPC companies, construction companies

Business Model: Distributor for Chinese supplier's products in Thailand, promoting and expanding their market presence

Key Responsibilities:

- Build and maintain strong relationships with new and existing customers (70% new, 30% existing).
- Propose appropriate solar products and solutions tailored to client needs.
- Provide technical and design support to customers during project planning and execution.
- Conduct marketing activities to promote products and services.
- Prepare proposals and introduce new products to clients.
- Drive activities aimed at achieving sales and profit goals.
- Identify and develop new customers and business opportunities in Bangkok and nearby regions.

- Explore and introduce innovative products and services to strengthen market presence.
- Develop and maintain strong partnerships with suppliers.
- Act as a key distributor for Chinese solar product suppliers, expanding their footprint in Thailand.

Qualifications:

- Experience in solar-related business (Suppliers, Distributors, EPCs)
- Over 3 years Sales experience
- Driver's license / No need own car (Rental car, use Grab)

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会社説明