



PR/119218 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1581853

業種

化学・素材

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年04月07日 12:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is one of a chemical solutions provider offering specialty chemical solutions for a wide range of industries

Location: Lad Kra Bang area

Salary: 20,000 – 60,000 THB (negotiable depending on level of experience)

Key Responsibilities

- Build and maintain strong relationships with both existing and prospective customers within assigned areas.
- Introduce product lines and recommend appropriate chemical solutions; provide pricing details, stock status, and general commercial support.
- Prepare quotations, follow up on customer decisions, and work toward achieving set sales goals.
- Collaborate with internal teams ensure seamless order processing, delivery, and payment cycles.
- Conduct product and market surveys, gather customer insights, and highlight needs that may lead to new product opportunities.
- Track competitor activities, including product offerings, pricing strategies, and market developments, and report relevant findings.

Qualifications & Requirements

- Bachelor's or Master's degree in Chemistry, Industrial Chemistry, Chemical Engineering, Petrochemical Engineering, or related fields.
- At least 2–3 years' sales experience in a trading environment; familiarity with chemical or industrial products is an advantage.
- Valid driver's license and have access to a personal vehicle.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
Website: <https://www.jac-recruitment.co.th>

#LI-JACTH
#citybangkok

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明