



PR/119218 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1581853

業種

化学・素材

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年05月05日 13:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is one of a chemical solutions provider offering specialty chemical solutions for a wide range of industries

Location: Lad Kra Bang area

Salary: 20,000 – 60,000 THB (negotiable depending on level of experience)

Key Responsibilities

- Build and maintain strong relationships with both existing and prospective customers within assigned areas.
- Introduce product lines and recommend appropriate chemical solutions; provide pricing details, stock status, and general commercial support.
- Prepare quotations, follow up on customer decisions, and work toward achieving set sales goals.
- Collaborate with internal teams ensure seamless order processing, delivery, and payment cycles.
- Conduct product and market surveys, gather customer insights, and highlight needs that may lead to new product opportunities.
- Track competitor activities, including product offerings, pricing strategies, and market developments, and report relevant findings.

Qualifications & Requirements

- Bachelor's or Master's degree in Chemistry, Industrial Chemistry, Chemical Engineering, Petrochemical Engineering, or related fields.
- At least 2–3 years' sales experience in a trading environment; familiarity with chemical or industrial products is an advantage.
- Valid driver's license and have access to a personal vehicle.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
Website: <https://www.jac-recruitment.co.th>

#LI-JACTH
#citybangkok

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会社説明