



PR/119208 | Regional Sales Representative

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1581850

業種

化学・素材

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年05月05日 13:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Technical Sales Manager – Flexible Packaging (ASEAN)

Location: Bang Na area

Salary: 60,000 – 100,000 THB / month plus commission (negotiable)

Company: Global company who develops and manufactures specialty coatings, inks, and adhesives used in flexible packaging, labels, and other packaging applications

Role Summary

Responsible for driving sales growth and providing technical support for flexible packaging solutions across ASEAN. Acts as the primary contact for customers, combining commercial responsibility with technical expertise to ensure strong relationships and business results.

Key Responsibilities

- Grow and manage customer accounts; identify and develop new business opportunities within Flexible packaging converters
- Lead pricing discussions and commercial negotiations.
- Provide technical support, troubleshooting, and product/application guidance at customer sites.
- Conduct trials, product demonstrations, and line audits.
- Monitor market trends and competitors; maintain accurate CRM reporting and forecasts.
- Coordinate closely with Customer Service, Supply Chain, labs, and regional/global teams.

Qualifications

- Degree in Printing/Packaging Technology, Chemical Engineering, or related technical field.
- Experience in flexible packaging, printing, converting, inks, coatings, or adhesives.
- Experience in related products for food or pharmaceutical industries is plus.
- Proven background in technical sales, application engineering, or customer support.
- Good English and Thai; other Asian languages are an advantage.
- Willing to travel 50–60% across ASEAN.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
Website: <https://www.jac-recruitment.co.th>

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#citybangkok

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会社説明