



## PR/160225 | Senior Sales Executive (Industrial Automation & Electrical Components)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1581817

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月05日 12:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is a Japanese engineering solutions provider specializing in industrial automation, electrical components and factory solutions for the manufacturing industry. Due to their business expansion in Malaysia, they are currently looking for a Senior Sales Executive to join their growing team.

#### Key Responsibilities: -

- Develop and expand business opportunities within the manufacturing sector
- Manage and grow relationships with existing key customers
- Conduct sales presentations and propose suitable automation solutions to clients.
- Prepare quotations, technical proposals and follow up on sales opportunities.
- Work closely with internal engineering teams to support customer projects
- Achieve assigned sales targets and support business growth initiatives
- Maintain strong relationships with engineers, production managers and procurement teams.

#### Job Requirements:

- Diploma or Degree in Engineering (Electrical / Electronics / Mechatronics / Mechanical) or related field
- 3-5 years of sales experience in industrial products, automation or engineering related solutions
- Strong communication and relationship building skills
- Ability to understand technical products and customer requirements
- Self-motivated and able to work independently
- Willing to travel for customer visit within Malaysia

#LI-JACMY

#Countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明