



PR/087396 | Key Account Manager(Team Korea) (m / f / d)

募集職種

人材紹介会社

ジェイエイシー リクルートメント ドイツ

求人ID

1581788

業種

土木

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2026年04月07日 11:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

■ Role Summary

This role is responsible for acquiring new industrial and commercial construction projects ranging from €5–85 million, supporting Japanese clients, and expanding relationships with existing customers.

■ Key Responsibilities

Acquisition of new industrial and commercial construction projects for Korean companies across Europe

■ Work Location

Office located in Frankfurt am Main

■ Requirements

- Degree in Civil Engineering or Architecture
- Experience as a Construction Manager and/or Project Manager
- Sales experience in the construction industry

- Korean : Native level , English : Business level

IT Skills

- MS Office (Outlook, Word, Excel)
- MS Project

Soft Skills

- Honest, open, transparent, empathetic
- Confident, proactive, persistent
- Strong sales skills, particularly in new client acquisition
- Excellent communication skills
- Ability to explain technical topics clearly
- Strong analytical and organizational skills with a goal-oriented mindset
- Negotiation skills and intercultural competence
- Service-oriented attitude
- Strong technical and economic understanding with a sense of responsibility

■ Compensation & Benefits

- 37.5-hour workweek, flexitime, time-off-in-lieu for overtime
- Up to 2 days/week home office
- 29 vacation days + additional traditional holidays + Christmas Eve
- Employer-funded pension, capital-forming benefits, accident insurance
- Health program, employee benefits portal, anniversary bonus, training, company events

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会社説明