



PR/087396 | Key Account Manager(Team Korea) (m / f / d)

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメントドイツ

##### 求人ID

1581788

##### 業種

土木

##### 雇用形態

正社員

##### 勤務地

ドイツ

##### 給与

経験考慮の上、応相談

##### 更新日

2026年05月05日 11:01

#### 応募必要条件

##### 職務経験

6年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### ■ Role Summary

This role is responsible for acquiring new industrial and commercial construction projects ranging from €5–85 million, supporting Japanese clients, and expanding relationships with existing customers.

##### ■ Key Responsibilities

Acquisition of new industrial and commercial construction projects for Korean companies across Europe

##### ■ Work Location

Office located in Frankfurt am Main

##### ■ Requirements

- Degree in Civil Engineering or Architecture
- Experience as a Construction Manager and/or Project Manager
- Sales experience in the construction industry

- Korean : Native level , English : Business level

#### IT Skills

- MS Office (Outlook, Word, Excel)
- MS Project

#### Soft Skills

- Honest, open, transparent, empathetic
- Confident, proactive, persistent
- Strong sales skills, particularly in new client acquisition
- Excellent communication skills
- Ability to explain technical topics clearly
- Strong analytical and organizational skills with a goal-oriented mindset
- Negotiation skills and intercultural competence
- Service-oriented attitude
- Strong technical and economic understanding with a sense of responsibility

#### ■ Compensation & Benefits

- 37.5-hour workweek, flexitime, time-off-in-lieu for overtime
- Up to 2 days/week home office
- 29 vacation days + additional traditional holidays + Christmas Eve
- Employer-funded pension, capital-forming benefits, accident insurance
- Health program, employee benefits portal, anniversary bonus, training, company events

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会社説明