



PR/123636 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1581769

業種

その他

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2026年03月24日 09:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- **Business Development:** Proactively identify and close new sales opportunities within the packaging industries (gravure printing & flexible packaging) sectors.
- **Account Management:** Serve as the primary point of contact for existing clients, ensuring they have the critical wear parts and upgrades needed to maintain high-speed production lines.
- **Technical Consulting:** Analyze client machinery requirements and recommend specific parts.
- **Pipeline Management:** Manage the entire sales funnel—from cold outreach and technical quoting to closing and post-sale follow-up—using our CRM.
- **Market Intelligence:** Monitor industry trends, competitor pricing, and emerging packaging technologies to keep our offerings competitive.

PS:

Will be placed in Gading Serpong, Tangerang.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明