



## 【Business Strategy Manager】Global Fintech / Crypto

### 募集職種

#### 人材紹介会社

株式会社SPOTTED

#### 求人ID

1581462

#### 業種

その他（金融）

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

800万円 ~ 1800万円

#### 更新日

2026年06月13日 03:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ネイティブ

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

#### Position Overview

A rapidly growing global FinTech company is seeking a **Business Strategy Manager** to play a key role in driving strategic initiatives, product development, and new business growth.

This position will work closely with senior leadership to develop and execute business strategies, identify new market opportunities, and enhance existing digital financial products. The role requires a strategic thinker who can combine **market insight, data analysis, and cross-functional collaboration** to support the company's continued expansion in the digital finance and cryptocurrency industry.

This is an excellent opportunity for professionals with experience in **strategy, product development, or digital business within FinTech, technology, or financial services environments.**

#### Key Responsibilities

- Develop and execute business strategies aligned with company growth objectives

- Plan and manage strategic initiatives related to digital financial products and services
  - Identify new business opportunities and support the launch of new products and services
  - Conduct market research and data analysis to identify trends, risks, and opportunities
  - Collaborate with internal teams including product, engineering, marketing, and operations
  - Support partnerships, alliances, and strategic collaborations with external organizations
  - Translate business needs into actionable plans and work closely with development teams during implementation
  - Monitor market developments and regulatory considerations impacting digital financial services
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## スキル・資格

### Requirements

- 5+ years of experience in **business strategy, corporate planning, product strategy, or business development**
- Experience working in **FinTech, financial services, technology, or high-growth digital businesses**
- Strong analytical and strategic thinking skills with the ability to interpret data and market trends
- Experience managing projects or teams within cross-functional environments
- Understanding of **digital products, online platforms, or financial technologies**
- Native or business-level **Japanese** proficiency

### Preferred Qualifications

- Experience in cryptocurrency, online securities, FX, or digital financial platforms
  - Experience in consulting, investment banking, or technology companies
  - Business-level **English** proficiency
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## 会社説明