



PR/095474 | Fragrance Sales

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1580496

業種

化学・素材

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年03月03日 10:33

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES

- Responsible for the sales and marketing of our range of fragrance to prospect and existing clients in the assigned territory of Vietnam market
- Responsible for the development of an annual fragrance sales budget and reporting on sales budget performance as assigned by Sales Manager
- Responsible for the growth of the business as well as for the profitable performance of the sales, meeting sales target in the assigned territory
- Responsible for creating marketing opportunity for new products, complementing existing range of products and supporting the regional businesses for expansion and growth
- Liaise closely with Head Office and other Affiliates and clients on sales and market information
- Keep abreast of Fragrance product trends, concepts and applications and be aware of competitor's activities

- Identify proactively opportunities for potential product concepts and presentations

JOB REQUIREMENTS

- Degree in Chemical or Business or related discipline or equivalent in years of similar experience
- Honest, pleasant and good interpersonal skills
- Teamwork, good communication and presentation skills
- Proficient in English both oral and written
- Self motivator with eagerness and enthusiasm
- Having sense of consumer's taste and behavior
- **Having ability to Fragrance smell evaluation**
- Microsoft Office application software
- Sales experience, preferably in Fragrance

#LI-JACVN

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会社説明