



PR/095098 | IT Sales / BD Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1580495

業種

デジタルマーケティング

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年04月28日 16:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Manager

Location: Hanoi

Company overview

A world's first mobile location-based media platform (mLBM), revolutionizing advertising by turning public Wi-Fi into a powerful media channel.

Key Responsibilities

- Build, grow, and manage business relationships with media agencies (resellers), both domestic and global.
- Develop a structured framework to support agency partners throughout their business journey

- Elevate brand presence and reputation within the marketing industry.
- (Optional) Contribute to platform development, UI/UX design, service packaging, and automation processes.
- (Optional) Participate in global expansion initiatives.

Candidate Requirements

- Bachelor's degree in Business, Marketing, Communications, or related fields.
- Minimum 3 years of experience in advertising/media, with at least 2 years in sales team leadership or high-standard business development.
- Young, driven, and systematic in approach—with a strong desire for breakthrough growth.
- Logical thinker with strong analytical and presentation skills tailored to different client profiles.
- Excellent communication, training, and negotiation skills.
- Deep understanding of agency operations, consultative sales models, and brand budgeting processes.
- Open to candidates for Sales Director level.

Benefits

- Attractive Salary
- Total Income: Based on KPI achievement; uncapped earning potential.
- Includes lunch and phone allowances, performance bonuses (monthly, OKRs, 13th-month salary), and potential P&L-based profit sharing.
- ESOP (Employee Stock Ownership Plan) available.
- Premium health insurance for you and one family member.
- Business travel and client entertainment expenses covered per company policy.

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明